

**SABIT GROUP PROGRAM****ROAD CONSTRUCTION FOR WESTERN EURASIA AND THE CAUCASUS
FEBRUARY 26 – MARCH 26, 2005****DELEGATE BIOGRAPHIES****Vyacheslav Bruyok****FOMAR Ltd.****Director****Minsk, Belarus**

FOMAR Ltd. was established over a decade ago, and offers foreign equipment, repairs, and technical services to road construction companies building roads in Belarus. The company is also a contractor that completes road projects for various public and private entities. Mr. Bruyok is hoping to establish contacts with U.S. equipment manufacturers while in the United States with SABIT, especially in the field of asphalt paving and maintenance.

Merab Dzidziguri**JSC "Tbilisi"****Executive Director****Tbilisi, Georgia**

JSC "Tbilisi" offers its clients virtually all services related to road construction, including construction and maintenance, surveying and engineering, and production of construction materials. During his internship, his primary interests are learning more about technical standards in road construction and their practical applications in actual working conditions, new equipment, developments in polymer additives, and seeing the latest innovations in asphalt paving. Mr. Dzidziguri is also an Assistant Professor at the Georgian Technical University, and has published over 30 technical articles on road construction.

Nugzar Gasviani**Road Department of Georgia****Director, Operations****Tbilisi, Georgia**

Mr. Gasviani is one of three representatives from the Road Department of Georgia participating this program session. His department is responsible for short-term and long-term planning, road operation throughout the country, running all tenders for road construction work, and introducing new technologies into the industry. As the Head of the Operations Division, Mr. Gasviani is responsible for the programs of road maintenance, construction, and repair for the entire country. He is most interested in tenders, new technologies, and road network management in the United States.

Arsen Kagramanyan**Arva Erkir****Director****Yerevan, Armenia**

Arva Erkir is a private company working in road construction and civil engineering. Mr. Kagramyan owns 50% of the company, and is rapidly developing the company into a leading road construction services provider in Armenia. The company is currently helping to re-build the Goris – Nagorno-Karabakh highway that will reconnect Armenia with Nagorno-Karabakh. Mr. Kagramanyan would like to meet with equipment manufacturers and potential partners in the United States to discuss joint projects, upgrade his company's equipment, and to help attain his long-term goal of positioning his company as a major regional player in the Caucasus road construction sector. In addition, he would like to discover more about the role of contractors and sub-contractors, and project management in the United States.



Shakro Khalvashi
Road Department of Georgia
Deputy Head, Economics and Finance
Tbilisi, Georgia

Mr. Khalvashi primarily works with budgetary and financial issues in the Road Department of Georgia. He manages the funds received from the Georgian government, but also manages all funds that are received from international institutions like the World Bank and the Kuwait Bank. Moreover, he also runs all the tenders for road work in Georgia. The most significant topics he outlined with respect to his SABIT experience are road financing, development of road funds, and road building consortiums, but he is also interested in technical questions, new equipment and engineering.

Stepan Mayik
Lvov Regional Road Directorate
Director
Lvov, Ukraine

The Lvov Regional Road Directorate is responsible for roughly 5,160 miles (8,600 kilometers) of roads. Mr. Mayik oversees all aspects of road construction and maintenance in the Lvov region, located in western Ukraine. Currently, he is participating in the EBRD-financed rehabilitation of the M-06 highway, an international transport corridor. He possesses a general interest in the U.S. road construction sector, but has a focused interest in asphalt production and quality control, contracts and procurement, and mechanisms for financing road projects here in the United States.

Ara Movsisyan
Berma CJSC
Chief Engineer
Yerevan, Armenia

Berma CJSC works not only as a state contractor, with funds awarded from the Armenian government, but as a contractor on projects funded by the World Bank and the LINCY Fund. Presently, the company is performing subgrade and asphalt paving services for the new U.S. Embassy complex in Yerevan. As the Chief Engineer for BERMA, Mr. Movsisyan has set his primary goal for his time in the United States as learning more about asphalt mixtures, their production, and their quality control; his long term goal upon returning to Armenia is to implement U.S. standards and equipment into his company.

Anatoliy Mozol
TB Dorstroy
Head, Production and Technical Departments
Minsk, Belarus

TB Dorstroy is a 100% private company that offers its clients virtually all services related to road construction. It owns two asphalt mixing plants, a repair depot, and related assets that allow the company more control and flexibility over the work that they complete. Mr. Mozol is most interested in new equipment, the tender process in the United States, and project management. He would also like to examine bridge and tunnel construction, and how U.S. companies deal with cold-weather conditions on work sites.

Vasiliy Nagaychuk
Ukrdortekhnologiya
Director
Kiev, Ukraine

As the Director of Ukrdortekhnologiya, Mr. Nagaychuk is directly responsible for a number of areas. These include developing technical standards for materials, engineering, IT applications, and construction; testing new technologies; and providing design, engineering, and cost estimate services. Having worked collaboratively with U.S. companies such as Dupont and Crafcro on technical projects in the past, Mr. Nagaychuk would like to explore other ways his organization can work with U.S. companies, and to see how business collaborations are organized in the United States. He is also interested to learn more about sources of finance, and the latest trends and technologies in the industry.

Oleg Ostroverkhiiy
Kievskiy Oblavtodor
Technical Director
Kiev, Ukraine

The Kievskiy Oblavtodor is the entity responsible for the roads of Kiev, the capital of Ukraine, and the surrounding region. The organization already purchases latex from a U.S. company, and is interested in expanding its U.S. contacts for further purchases and leases of equipment. Mr. Ostroverkhiiy would like to examine a number of subjects during the course of his SABIT training, including cold-mix asphalt, superpave, pavement management systems, emulsifiers and bitumens, relationships with contractors, and project management.

Vitaliy Panurco
State Road Administration
General Director
Kishinev, Moldova

The State Road Administration is the only legal entity responsible for road construction and maintenance in Moldova. As General Director, Mr. Panurco prioritizes road projects for the entire country, allocates the funding from the state budget, and supervises the contractors that complete the projects. He wants to learn about where federal funding comes from in the United States, how this funding is used, and the role the federal government plays in this process. In addition, Mr. Panurco is interested in new asphalt technologies, asphalt mix quality, and U.S. managerial techniques.

Hakob Petrosyan
Armenian Highways
Deputy General Director
Yerevan, Armenia

Armenian Highways is the governmental organization responsible for managing all of Armenia's roads, totaling about 4,200 miles (6,700 kilometers). Mr. Petrosyan directs all the road construction contracts awarded by Armenian Highways and two World Bank-financed projects, with duties including their planning, awarding tenders, overseeing their design, and execution. He would like to learn about the federal government's role in the industry, quality control standards, new asphalt paving technologies, and road management systems. Mr. Petrosyan is also a member of the National Council on Road Safety in Armenia.

Anatoliy Pilipovich
Tavis, Ltd.
Director
Novaya Kakhovka, Ukraine

Mr. Pilipovich's company, Tavis Ltd., works with both concrete and asphalt, and is the only entity that builds roads in his local region. It is also 100% privately owned. Tavis, Ltd. was recognized for its high quality concrete production by the Prime Minister of Ukraine in 1999, and was added to "Business Elite of Ukraine" directory in 2000. Mr. Pilipovich would like to find out more about finance, the latest engineering trends, and would also like to expand the quantity of materials his company is capable of offering to clients. These include not only concrete-related products, but asphalt additives and bitumens.

Igor Shumskiy
Yuzhdorstroy, Directorate #44
Technical Director
Yalta, Ukraine

Yuzhdorstroy is comprised of six departments, including finance, production and technology, maintenance, asphalt production, concrete production, and quarrying. Mr. Shumskiy manages all of these departments, and is therefore interested in seeing how multifaceted road construction companies manage their various departments. He would also like to examine the possibility of purchasing or leasing new equipment while in the United States, since he feels that the outdated equipment they possess does not allow them to maintain the technical standards necessary for building high quality roads. Mr. Shumskiy would also like to establish contacts with potential partners for joint ventures in Ukraine.

Viktor Sizonenko
Ukrainian State Institute of Road Design
Director
Kiev, Ukraine

Through its twenty regional branch divisions and central office, the Ukrainian State Institute of Road Design works on about 700 road projects of varying sizes each year. In particular, three major projects Mr. Sizonenko's institute has recently worked on are a highway from the western border of Ukraine to Kiev, the Kiev – Odessa highway, and the Lvov – Krakovec highway. They work on design projects and feasibility studies with a wide variety of partners, and would like to learn about the latest trends in the U.S. road design sector, and establish contacts for potentially expanding their activities into the international market.

Yevgeniy Surzhik
Kievavtotransservice JSC
Executive Director
Kiev, Ukraine

Mr. Surzhik and his company work primarily in Kiev and the immediate area surrounding the city. Their primary services are engineering and actual road construction, and Mr. Surzhik specifically noted that he is interested in vibrating compaction equipment such as rollers, which he feels will be of most use for his company's activities. In addition, he looks forward to seeing U.S. paving and compaction techniques in person, and having a chance to exchange ideas with his colleagues in the United States.

Vladimir Tkach

Stroymekhanizatsiya, Directorate #2

Senior Foreman

Kiev, Ukraine

Mr. Tkach's organization, 30% of which is owned by the Kiev municipal government, specializes in laying out roadbeds, performing excavation works, building road foundations, and surveying. His major goal in coming to the United States is to gain experience that will allow him to expand the services offered by Stroymekhanizatsiya. In addition, he would like to see how U.S. companies deal with challenging sub-layers and soils, as he has experienced a number of challenging conditions in his work around Kiev. Lastly, he would like to see new U.S. compaction and earthmoving equipment.

Zaza Topuria

Lateks Ltd.

Director

Samtredia, Georgia

Lateks Ltd. is a private company that works as a contractor for the Road Department of Georgia. To date, the entity has constructed about 300 kilometers (180 miles) of roads, mostly in the western portion of Georgia. Mr. Topuria is interested in a variety of subjects, including project management, quality control issues involved with the transfer of asphalt from the plant to the work site, bitumen, and learning about pavers and graders manufactured in the United States.